

NORTHERN UTILITIES, INC.
NEW HAMPSHIRE DIVISION
Calculation of the Projected Over or Under Collection of the
Winter 2010 / 2011 Period Cost of Gas
DG 10-250
March 2011 Estimated

Under/(Over) collection as of 11/01/2010 - forecast [1]		\$	5,891,019
Forecasted firm therm sales 1/01/11 - 4/30/11			
Residential Heat & Non Heat	4,047,425		
HLF Classes	752,825		
LLF Classes	3,648,875		
Current recovery rate per therm			
Residential heat & non heat	\$1.1615		
HLF classes	\$1.0330		
LLF classes	\$1.1859		
Total	\$	(9,805,953)	
Forecasted recovered costs at current rates 3/01/11 - 04/30/11		\$	(9,805,953)
Actual recovered costs 11/01/10 - 02/28/11		\$	(23,087,506)
Estimated total recovered costs 11/01/10 - 4/30/11		\$	(32,893,458)
Revised projected direct gas costs 11/01/10 - 4/30/11 [2]		\$	26,507,234
Revised projected indirect gas costs 11/01/10 - 4/30/11 [3]		\$	990,398
Projected under/(over) collection as of 4/30/11		\$	495,192

Actual gas costs to date (3/01/11)	\$	20,500,210
Revised projected indirect gas costs 3/01/11 - 4/30/11 [3]	\$	311,357
Revised projected direct gas costs 3/01/11 - 4/30/11 [2]	\$	6,686,064
Estimated total adjusted gas costs 11/01/10 - 4/30/11	\$	27,497,632

Under/(over) collection as percent of total gas costs	1.80%
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Projected under/(over) collection as of 4/30/11	\$	495,192
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NOTES

[1] Includes prior period adjustments

[2] Revised as follows:

- Futures prices as of March 18, 2011; GSGT Settlement rates effective 1/1/2011

[3] Includes: Working Capital Allowance, Bad Debt Allowance, Production and Storage Capacity, Miscellaneous Overhead, Refunds and Interest

Northern Utilities
NEW HAMPSHIRE (Over) / Undercollection Analysis, Balances and Interest Calculation

Sales Revenues		Prior Summer							Winter							
		Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	(Actual) Nov-10	(Actual) Dec-10	(Actual) Jan-11	(Actual) Feb-11	(Forecast) Mar-11	(Forecast) Apr-11	Total	
1	Residential Heat & Non Heat											2,524,748	2,503,078	1,544,347	6,572,173	
2	Sales HLF Classes								\$1.0987	\$1.0736	\$1.1199	\$1.1615	\$1.1615	\$1.1615		
3	Sales LLF Classes								\$0.9702	\$0.9451	\$0.9914	\$1.0330	\$1.0330	\$1.0330		
4	Total								\$1.1231	\$1.0980	\$1.1443	\$1.1859	\$1.1859	\$1.1859		
5	Rates															
6	Residential Heat & Non Heat CGA															
7	Sales HLF Classes CGA															
8	Sales LLF Classes CGA															
9	Revenues															
10	Residential Heat & Non Heat												\$ (2,907,325)	\$ (1,793,759)	\$ (4,701,084)	
11	Sales HLF Classes												\$ (443,646)	\$ (334,022)	\$ (777,668)	
12	Sales LLF Classes												\$ (2,757,191)	\$ (1,570,010)	\$ (4,327,201)	
13	Total Sales Revenues								\$ (2,588,687)	\$ (5,575,131)	\$ (8,051,762)	\$ (6,871,926)	\$ (6,108,162)	\$ (3,697,791)	\$ (32,893,458)	
14																
15																
16																
17	Gas Costs and Credits															
18																
19	Net Demand Costs (Net of Injection Fees & Cap. Assign.)														Total	
20	Pipeline	\$ 156,447	\$ 156,447	\$ 156,447	\$ 156,447	\$ 156,447	\$ 156,447	\$ 156,447					\$ 162,645	\$ 162,645	\$ 1,263,971	
21	Storage	\$ 394,431	\$ 394,431	\$ 394,431	\$ 394,431	\$ 394,431	\$ 394,431	\$ 394,431					\$ 1,542,778	\$ 506,135	\$ 4,415,500	
22	Peaking	\$ 113,533	\$ 113,533	\$ 113,533	\$ 113,533	\$ 113,533	\$ 113,533	\$ 113,533					\$ 299,270	\$ 145,118	\$ 1,125,585	
23	GSgt Settlement Effective 1/1/0211												\$ (31,288)	\$ (31,288)	\$ (62,575)	
24	Total Demand Costs	\$ 664,411	\$ 664,411	\$ 664,411	\$ 664,411	\$ 664,411	\$ 664,411	\$ 664,411	\$ 1,590,834	\$ 1,949,401	\$ 1,889,881	\$ 1,961,396	\$ 1,973,405	\$ 782,611	\$ 14,133,992	
25	NUI Commodity Costs															
26	Projected under/(over) collection as of 4/30/11												\$ 340,205	\$ 503,193	\$ 843,397	
27	Pipeline Costs Modeled in Sendout™												\$ 1,665,718	\$ 2,357,925	\$ 4,023,642	
28	NYMEX Price Used for Forecast												\$ 4,3370	\$ 4,3060		
29	NYMEX Price Used for Update												\$ 3,7930	\$ 4,1680		
30	Increase/(Decrease) NYMEX Price												\$ (0,5440)	\$ (0,1380)		
31	Increase/(Decrease) in Pipeline Costs												\$ (185,071)	\$ (69,441)		
32	Updated Pipeline Costs												\$ 1,480,646	\$ 2,288,484		
33	Interruptible Volumes - NH												\$ 0	\$ 0		
34	Average Supply Cost (\$/MMBtu)												\$ 4.35	\$ 4.55		
35	Interruptible Cost - NH												\$ -	\$ -		
36	Total Updated Pipeline Costs												\$ 1,480,646	\$ 2,288,484		
37	New Hampshire Allocated Percentage												53.87%	53.70%		
38	NH Updated Pipeline Costs												\$ 797,670	\$ 1,228,868	\$ 2,026,538	
39	Hedging (Gain)/Loss Estimate															
40	Time Triggered NYMEX Contracts (Allocated between ME and NH)															
41	NYMEX NG Futures Contracts												5	9		
42	Average Purchase Price												\$ 6,7130	\$ 6,1778		
43	NYMEX Price Used for Forecast												\$ 4,3370	\$ 4,3060		
44	NYMEX Price Used for Update												\$ 3,7930	\$ 4,1680		
45	Increase/(Decrease) NYMEX Price												\$ (0,5440)	\$ (0,1380)		
46	NUI Futures Hedging (Gain)/Loss - Allocate												\$ 146,000	\$ 180,880	\$ 326,880	
47	New Hampshire Allocated Percentage												53.87%	53.70%		
48	NH Futures Hedging (Gain)/Loss, Time Triggered												\$ 78,655	\$ 97,129	\$ 175,783	
49	Price Triggered NYMEX Contracts (NH Only)															
50	NYMEX NG Futures Contracts												4	6		
51	Average Purchase Price												\$ 6,7300	\$ 6,2000		
52	NYMEX Price Used for Forecast												\$ 4,3370	\$ 4,3060		
53	NYMEX Price Used for Update												\$ 3,7930	\$ 4,1680		
54	Increase/(Decrease) NYMEX Price												\$ (0,5440)	\$ (0,1380)		
55	NUI Futures Hedging (Gain)/Loss - Allocate												\$ 117,480	\$ 121,920	\$ 239,400	
56	New Hampshire Allocated Percentage												100.00%	100.00%		
57	NH Futures Hedging (Gain)/Loss, Price Triggered												\$ 117,480	\$ 121,920	\$ 239,400	
58	NH Commodity Costs															
59	Pipeline Excl Hedging												\$ 797,670	\$ 1,228,868	\$ 2,026,538	
60	Hedging (Gain)/Loss Estimate												\$ 196,135	\$ 219,049	\$ 415,183	
61	Storage												\$ 1,223,055	\$ 6,203	\$ 1,229,257	
62	Peaking												\$ 266,374	\$ 197,832	\$ 464,207	
63	Total Commodity Costs								\$ 1,536,356	\$ 3,417,834	\$ 4,245,195	\$ 3,230,274	\$ 2,483,234	\$ 1,651,952	\$ 16,564,844	
64	Inventory Finance Charge	\$ 3,502	\$ 7,747	\$ 10,240	\$ 12,967	\$ 17,252	\$ 19,256						\$ 850	\$ 921	\$ 72,736	
65	Asset Management and Capacity Release															
66	NUI AMA Revenue	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (50,000)	\$ (800,000)						\$ (212,417)	\$ (206,417)	\$ (1,468,833)	
67	PNGTS Litigation Cost	\$ 36,175	\$ 36,175	\$ 36,175	\$ 36,175	\$ 36,175	\$ 36,175						\$ 31,403	\$ 31,403	\$ 279,854	
68	NUI Capacity Release	\$ (93,238)	\$ (93,238)	\$ (93,238)	\$ (93,238)	\$ (93,238)	\$ (93,238)						\$ (35,377)	\$ (35,377)	\$ (630,183)	
69	NUI AMA Rev & Cap. Release Subtotal	\$ (107,063)	\$ (107,063)	\$ (107,063)	\$ (107,063)	\$ (107,063)	\$ (857,063)						\$ (216,391)	\$ (210,391)	\$ (1,819,162)	
70	NH AMA Revenue	\$ (6,721)	\$ (6,721)	\$ (6,721)	\$ (6,721)	\$ (6,721)	\$ (371,325)						\$ (87,787)	\$ (84,877)	\$ (577,594)	
71	NH Capacity Release	\$ (45,225)	\$ (45,225)	\$ (45,225)	\$ (45,225)	\$ (45,225)	\$ (45,225)						\$ (17,123)	\$ (17,123)	\$ (305,594)	
72	NH Total Asset Management and Capacity Release	\$ (51,946)	\$ (51,946)	\$ (51,946)	\$ (51,946)	\$ (51,946)	\$ (416,550)						\$ (104,909)	\$ (102,000)	\$ (883,187)	
73	Total Anticipated Direct Cost of Gas	\$ 615,967	\$ 620,212	\$ 622,705	\$ 625,432	\$ 629,717	\$ 267,117	\$ 3,127,190	\$ 5,367,235	\$ 6,135,076	\$ 5,191,670	\$ 4,352,580	\$ 2,333,484	\$ 29,888,385		

Sales Revenues		Prior Summer							Winter								
Volumes	Apr-10	May-10	Jun-10	Jul-10	Aug-10	Sep-10	Oct-10	(Actual) Nov-10	(Actual) Dec-10	(Actual) Jan-11	(Actual) Feb-11	(Forecast) Mar-11	(Forecast) Apr-11	Total			
		Prior Summer							Winter								
	Apr-10	(Forecast) May-10	(Forecast) Jun-10	(Forecast) Jul-10	(Forecast) Aug-10	(Forecast) Sep-10	(Forecast) Oct-10	(Actual) Nov-10	(Actual) Dec-10	(Forecast) Jan-11	(Forecast) Feb-11	(Forecast) Mar-11	(Forecast) Apr-11	Total			
Working Capital																	
Total Anticipated Direct Cost of Gas		\$ 615,967	\$ 620,212	\$ 622,705	\$ 625,432	\$ 629,717	\$ 267,117										
Working Capital Percentage		0.19%	0.19%	0.19%	0.19%	0.19%	0.19%										
Working Capital Allowance		\$ 1,170	\$ 1,178	\$ 1,183	\$ 1,188	\$ 1,196	\$ 508	\$ 2,519	\$ 3,543	\$ 3,534	\$ 3,002	\$ 8,270	\$ 4,434				
Beginning Period Working Capital Balance		\$(83,069)	\$(82,054)	\$(81,029)	\$(79,998)	\$(78,959)	\$(77,911)	\$(77,550)	\$(75,174)	\$(71,769)	\$(68,367)	\$(65,492)	\$(57,337)				
End of Period Working Capital Allowance		\$(81,899)	\$(80,876)	\$(79,846)	\$(78,810)	\$(77,763)	\$(76,735)	\$(75,033)	\$(71,631)	\$(68,235)	\$(65,365)	\$(57,222)	\$(52,904)				
Interest		\$(156)	\$(154)	\$(152)	\$(150)	\$(148)	\$(146)	\$(144)	\$(138)	\$(132)	\$(126)	\$(116)	\$(104)				
End of period with Interest	\$ (83,069)	\$(82,054)	\$(81,029)	\$(79,998)	\$(78,959)	\$(77,911)	\$(77,550)	\$(75,174)	\$(71,631)	\$(68,367)	\$(65,492)	\$(57,337)	\$(53,008)	\$(1,665)			
Bad Debt																	
Total Anticipated Direct Cost of Gas		\$ 615,967	\$ 620,212	\$ 622,705	\$ 625,432	\$ 629,717	\$ 267,117	\$ 3,127,190	\$ 5,367,235	\$ 6,135,076	\$ 5,191,670	\$ 4,352,580	\$ 2,333,484	\$ 29,888,385			
Prior Period Over/Under Collection (Incl AT)	\$ 2,527,403	\$(81,899)	\$(80,720)	\$(79,537)	\$(78,349)	\$(77,152)	\$(76,645)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,527,403			
Working Capital Allowance	\$ 2,527,403	\$ 534,069	\$ 539,492	\$ 543,168	\$ 547,083	\$ 552,565	\$ 190,472							\$ (453,329)			
Subtotal	0.45%	0.45%	0.45%	0.45%	0.45%	0.45%	0.45%							\$ 12,141,289			
Bad Debt Percentage	0.45%	0.45%	0.45%	0.45%	0.45%	0.45%	0.45%										
Bad Debt Allowance	\$ 11,373	\$ 2,403	\$ 2,428	\$ 2,444	\$ 2,462	\$ 2,487	\$ 857	\$ 20,111	\$ 28,287	\$ 28,213	\$ 23,965	\$ 19,624	\$ 10,558	\$ 155,212			
Beginning Period Bad Debt Balance		\$(2,855)	\$(254)	\$ 2,175	\$ 4,626	\$ 7,099	\$ 9,851	\$ 10,477	\$ 30,627	\$ 58,999	\$ 87,349	\$ 111,502	\$ 131,354	\$ 131,354			
End of Period Bad Debt Balance		\$(252)	\$ 2,173	\$ 4,619	\$ 7,088	\$ 9,585	\$ 10,458	\$ 30,588	\$ 58,914	\$ 87,212	\$ 111,314	\$ 131,126	\$ 141,912	\$ 141,912			
Interest		\$(3)	\$ 2	\$ 6	\$ 11	\$ 16	\$ 19	\$ 39	\$ 84	\$ 138	\$ 187	\$ 229	\$ 258	\$ 986			
End of Period Bad Debt Balance with Interest	\$ (2,655)	\$(254)	\$ 2,175	\$ 4,626	\$ 7,099	\$ 9,601	\$ 10,477	\$ 30,627	\$ 58,999	\$ 87,349	\$ 111,502	\$ 131,354	\$ 142,170	\$ 142,170			
Local Production and Storage Capacity								\$ 114,446	\$ 114,446	\$ 114,446	\$ 114,446	\$ 114,446	\$ 114,446	\$ 686,673			
Miscellaneous Overhead								\$ 16,389	\$ 16,389	\$ 16,389	\$ 16,389	\$ 16,389	\$ 16,389	\$ 98,333			
Gas Cost Other than Bad Debt and Working Capital Over/Under Collection																	
Beginning Balance Over/Under Collection	\$ 2,527,403	\$ 3,148,718	\$ 3,775,453	\$ 4,405,864	\$ 5,040,195	\$ 5,680,011	\$ 5,958,091	\$ 6,639,296	\$ 6,574,681	\$ 4,799,544	\$ 3,257,713	\$ 1,637,578	\$ 1,637,578	\$ 1,637,578			
Net Costs - Revenues	\$ 615,967	\$ 620,212	\$ 622,705	\$ 625,432	\$ 629,717	\$ 634,128	\$ 267,117	\$ 669,337	\$ (77,062)	\$ (1,788,852)	\$ (1,549,422)	\$ (1,624,747)	\$ (1,624,747)	\$ (1,624,747)			
Ending Balance before Interest	\$ 3,143,371	\$ 3,768,930	\$ 4,388,157	\$ 5,031,297	\$ 5,669,912	\$ 6,304,128	\$ 6,627,429	\$ 6,627,429	\$ 6,562,324	\$ 4,788,830	\$ 3,250,123	\$ 1,632,966	\$ 1,632,966	\$ 1,632,966			
Average Balance	\$ 2,835,387	\$ 3,458,824	\$ 4,0														

Northern Utilities, Inc.
Price Risk Management
Profit and Loss Statement
February 2011

Account # 007-11500

Current

ACB	\$1,511,203.04
TE	\$564,853.04
LV	\$564,853.04

Date	Contracts	Entry Price	Exit Price	
ACTIVITY-Reach profit and loss total for all trades closed with this month's activity				Profit and Loss
	Transaction	Type *		
02/24/11	Bot May11 Futures	TB	1	\$3.940
02/24/11	Bot Oct11 Futures	TB	1	\$4.160
02/24/11	Bot Nov11 Futures	TB	1	\$4.350
02/24/11	Bot Dec11 Futures	TB	1	\$4.610
02/24/11	Bot Jan12 Futures	TB	2	\$4.735
02/24/11	Bot Feb12 Futures	TB	2	\$4.735
02/24/11	Bot Mar12 Futures	TB	1	\$4.670
02/24/11	Bot Apr12 Futures	TB	1	\$4.545
02/22/11	Sold Mar11 Futures	TB	1	\$7.070
02/22/11	Sold Mar11 Futures	TB	1	\$6.895
02/22/11	Sold Mar11 Futures	TB	1	\$6.410
02/22/11	Sold Mar11 Futures	PT1	2	\$7.080
02/22/11	Sold Mar11 Futures	PT2	2	\$6.380
02/22/11	Sold Mar11 Futures	TB	1	\$6.790
02/22/11	Sold Mar11 Futures	TB	1	\$6.400
02/22/11	Bot Mar HH Swap		36	\$3.839
02/25/11	Sold Mar HH Swap		36	\$3.793
Net P&L				(\$263,390.00)
TRANSACTION COSTS-New activity				Subtotal
				Total
	Transaction Cost-Futures		10	\$6.22
	Transaction Cost-Futures Globex		0	\$3.96
	Transaction Cost - Futures EFS		9	\$8.72
	Transaction Cost-Enter Options		0	\$9.72
	Transaction Cost-Exit Options		0	\$3.37
	Transaction Cost-Assnd/Exer		0	\$11.37
	Transaction Cost - NYM HenryHSwap		72	\$1.86
	Total New Transaction Costs			(\$274.60)
MARGIN CASH BALANCE				Subtotal
				Total
02/01/11	Beginning Balance-carried forward from last month			\$1,318,590.00
	Interest Credit			\$0.00
	Net Deposit to Margin Account			\$456,277.64
	Option Premiums of new activity and closed open option positions			
				\$0.00
	Monthly Option Premium			\$0.00
02/28/11	Monthly Net P&L			(\$263,390.00)
02/28/11	Monthly Transaction Costs			(\$274.60)
02/28/11	Total Monthly Cash Adjustment			\$192,613.04
02/28/11	Ending Balance (ACB)			\$1,511,203.04

Northern Utilities, Inc.
Price Risk Management
Profit and Loss Statement
February 2011

OPEN FUTURES POSITIONS-Total Trade Equity

		Transaction		Entry	2/28/2011	40% Appreciated		
		Type *		QTY	Price	Price	Value	Profit and Loss
09/28/09	Bot Apr11 Futures	TB		2	\$6.530	\$4.037	\$9.140	(\$49,860.00)
10/28/09	Bot Apr11 Futures	TB		1	\$6.370	\$4.037	\$8.920	(\$23,330.00)
11/24/09	Bot Apr11 Futures	TB		2	\$6.000	\$4.037	\$8.400	(\$39,260.00)
09/28/09	Bot Apr11 Futures	PT1	NH only	2	\$6.530	\$4.037	\$9.140	(\$49,860.00)
10/02/09	Bot Apr11 Futures	PT2	NH only	2	\$6.380	\$4.037	\$8.930	(\$46,860.00)
12/29/09	Bot Apr11 Futures	TB		2	\$6.130	\$4.037	\$8.580	(\$41,860.00)
01/27/10	Bot Apr11 Futures	TB		2	\$5.955	\$4.037	\$8.335	(\$38,360.00)
02/18/10	Bot Apr11 Futures	PT3	NH only	2	\$5.690	\$4.037	\$7.965	(\$33,060.00)
04/28/10	Bot May11 Futures	TB		2	\$5.380	\$4.110	\$7.530	(\$25,400.00)
05/26/10	Bot May11 Futures	TB		2	\$5.110	\$4.110	\$7.155	(\$20,000.00)
06/28/10	Bot May11 Futures	TB		1	\$5.255	\$4.110	\$7.355	(\$11,450.00)
07/28/10	Bot May11 Futures	TB		2	\$5.040	\$4.110	\$7.055	(\$18,600.00)
08/27/10	Bot May11 Futures	TB		1	\$4.470	\$4.110	\$6.260	(\$3,600.00)
09/28/10	Bot May11 Futures	TB		1	\$4.255	\$4.110	\$5.955	(\$1,450.00)
10/27/10	Bot May11 Futures	TB		2	\$4.050	\$4.110	\$5.670	\$1,200.00
11/24/10	Bot May11 Futures	TB		2	\$4.310	\$4.110	\$6.035	(\$4,000.00)
12/28/10	Bot May11 Futures	TB		1	\$4.210	\$4.110	\$5.895	(\$1,000.00)
01/27/11	Bot May11 Futures	TB		1	\$4.470	\$4.110	\$6.260	(\$3,600.00)
02/24/11	Bot May11 Futures	TB		1	\$3.940	\$4.110	\$5.515	\$1,700.00
04/28/10	Bot Oct11 Futures	TB		1	\$5.665	\$4.322	\$7.930	(\$13,430.00)
05/26/10	Bot Oct11 Futures	TB		1	\$5.400	\$4.322	\$7.560	(\$10,780.00)
06/28/10	Bot Oct11 Futures	TB		1	\$5.550	\$4.322	\$7.770	(\$12,280.00)
07/28/10	Bot Oct11 Futures	TB		1	\$5.255	\$4.322	\$7.355	(\$9,330.00)
08/27/10	Bot Oct11 Futures	TB		1	\$4.765	\$4.322	\$6.670	(\$4,430.00)
09/28/10	Bot Oct11 Futures	TB		1	\$4.530	\$4.322	\$6.340	(\$2,080.00)
10/27/10	Bot Oct11 Futures	TB		1	\$4.320	\$4.322	\$6.050	\$20.00
11/24/10	Bot Oct11 Futures	TB		1	\$4.560	\$4.322	\$6.385	(\$2,380.00)
12/28/10	Bot Oct11 Futures	TB		1	\$4.450	\$4.322	\$6.230	(\$1,280.00)
01/27/11	Bot Oct11 Futures	TB		1	\$4.640	\$4.322	\$6.495	(\$3,180.00)
02/24/11	Bot Oct11 Futures	TB		1	\$4.160	\$4.322	\$5.825	\$1,620.00
04/28/10	Bot Nov11 Futures	TB		1	\$5.920	\$4.515	\$8.290	(\$14,050.00)
05/26/10	Bot Nov11 Futures	TB		1	\$5.660	\$4.515	\$7.925	(\$11,450.00)
07/28/10	Bot Nov11 Futures	TB		1	\$5.460	\$4.515	\$7.645	(\$9,450.00)
08/27/10	Bot Nov11 Futures	TB		1	\$5.010	\$4.515	\$7.015	(\$4,950.00)
10/27/10	Bot Nov11 Futures	TB		1	\$4.590	\$4.515	\$6.425	(\$750.00)
11/24/10	Bot Nov11 Futures	TB		1	\$4.775	\$4.515	\$6.685	(\$2,600.00)
12/28/10	Bot Nov11 Futures	TB		1	\$4.650	\$4.515	\$6.510	(\$1,350.00)
02/24/11	Bot Nov11 Futures	TB		1	\$4.350	\$4.515	\$6.090	\$1,650.00
04/28/10	Bot Dec11 Futures	TB		2	\$6.205	\$4.770	\$8.685	(\$28,700.00)
05/26/10	Bot Dec11 Futures	TB		1	\$5.950	\$4.770	\$8.330	(\$11,800.00)
06/28/10	Bot Dec11 Futures	TB		2	\$6.020	\$4.770	\$8.430	(\$25,000.00)
07/28/10	Bot Dec11 Futures	TB		1	\$5.720	\$4.770	\$8.010	(\$9,500.00)

* TB = Time based
PT1 = Price based, 1st level
PT2 = Price based, 2nd level
PT3 = Price based, 3rd level
Q = Queued

Settlement	
Month	Price
Apr-11	\$ 4.037
May-11	\$ 4.110
Oct-11	\$ 4.322
Nov-11	\$ 4.515
Dec-11	\$ 4.770
Jan-12	\$ 4.905
Feb-12	\$ 4.897
Mar-12	\$ 4.835
Apr-12	\$ 4.693

Northern Utilities, Inc.
Price Risk Management
Profit and Loss Statement
February 2011

		Transaction		Entry	5/26/2010	40% Appreciated	
		Type *	QTY	Price	Price	Value	Profit and Loss
08/27/10	Bot Dec11 Futures	TB	1	\$5.300	\$4.770	\$7.420	(\$5,300.00)
09/28/10	Bot Dec11 Futures	TB	1	\$5.050	\$4.770	\$7.070	(\$2,800.00)
10/27/10	Bot Dec11 Futures	TB	1	\$4.920	\$4.770	\$6.890	(\$1,500.00)
11/24/10	Bot Dec11 Futures	TB	1	\$5.080	\$4.770	\$7.110	(\$3,100.00)
12/28/10	Bot Dec11 Futures	TB	1	\$4.910	\$4.770	\$6.875	(\$1,400.00)
01/27/11	Bot Dec11 Futures	TB	2	\$5.025	\$4.770	\$7.035	(\$5,100.00)
02/24/11	Bot Dec11 Futures	TB	1	\$4.610	\$4.770	\$6.455	\$1,600.00
04/28/10	Bot Jan12 Futures	TB	2	\$6.405	\$4.905	\$8.965	(\$30,000.00)
05/26/10	Bot Jan12 Futures	TB	1	\$6.155	\$4.905	\$8.615	(\$12,500.00)
06/28/10	Bot Jan12 Futures	TB	1	\$6.180	\$4.905	\$8.650	(\$12,750.00)
07/28/10	Bot Jan12 Futures	TB	2	\$5.885	\$4.905	\$8.240	(\$19,600.00)
08/27/10	Bot Jan12 Futures	TB	2	\$5.485	\$4.905	\$7.680	(\$11,600.00)
09/28/10	Bot Jan12 Futures	TB	2	\$5.240	\$4.905	\$7.335	(\$6,700.00)
10/27/10	Bot Jan12 Futures	TB	1	\$5.105	\$4.905	\$7.145	(\$2,000.00)
11/24/10	Bot Jan12 Futures	TB	2	\$5.260	\$4.905	\$7.365	(\$7,100.00)
12/28/10	Bot Jan12 Futures	TB	2	\$5.065	\$4.905	\$7.090	(\$3,200.00)
01/27/11	Bot Jan12 Futures	TB	2	\$5.150	\$4.905	\$7.210	(\$4,900.00)
02/24/11	Bot Jan12 Futures	TB	2	\$4.745	\$4.905	\$6.645	\$3,200.00
04/28/10	Bot Feb12 Futures	TB	1	\$6.340	\$4.897	\$8.875	(\$14,430.00)
05/26/10	Bot Feb12 Futures	TB	2	\$6.100	\$4.897	\$8.540	(\$24,060.00)
06/28/10	Bot Feb12 Futures	TB	2	\$6.120	\$4.897	\$8.570	(\$24,460.00)
07/28/10	Bot Feb12 Futures	TB	2	\$5.815	\$4.897	\$8.140	(\$18,360.00)
08/27/10	Bot Feb12 Futures	TB	2	\$5.450	\$4.897	\$7.630	(\$11,060.00)
09/28/10	Bot Feb12 Futures	TB	2	\$5.200	\$4.897	\$7.280	(\$6,060.00)
10/27/10	Bot Feb12 Futures	TB	2	\$5.085	\$4.897	\$7.120	(\$3,760.00)
11/24/10	Bot Feb12 Futures	TB	2	\$5.220	\$4.897	\$7.310	(\$6,460.00)
12/28/10	Bot Feb12 Futures	TB	2	\$5.035	\$4.897	\$7.050	(\$2,760.00)
01/27/11	Bot Feb12 Futures	TB	1	\$5.120	\$4.897	\$7.170	(\$2,230.00)
02/24/11	Bot Feb12 Futures	TB	2	\$4.735	\$4.897	\$6.630	\$3,240.00
04/28/10	Bot Mar12 Futures	TB	2	\$6.165	\$4.835	\$8.630	(\$26,600.00)
05/26/10	Bot Mar12 Futures	TB	2	\$5.930	\$4.835	\$8.300	(\$21,900.00)
06/28/10	Bot Mar12 Futures	TB	2	\$5.970	\$4.835	\$8.360	(\$22,700.00)
07/28/10	Bot Mar12 Futures	TB	1	\$5.660	\$4.835	\$7.925	(\$8,250.00)
08/27/10	Bot Mar12 Futures	TB	1	\$5.310	\$4.835	\$7.435	(\$4,750.00)
09/28/10	Bot Mar12 Futures	TB	2	\$5.070	\$4.835	\$7.100	(\$4,700.00)
10/27/10	Bot Mar12 Futures	TB	1	\$4.975	\$4.835	\$6.965	(\$1,400.00)
11/24/10	Bot Mar12 Futures	TB	1	\$5.115	\$4.835	\$7.160	(\$2,800.00)
12/28/10	Bot Mar12 Futures	TB	1	\$4.935	\$4.835	\$6.910	(\$1,000.00)
01/27/11	Bot Mar12 Futures	TB	2	\$5.035	\$4.835	\$7.050	(\$4,000.00)
02/24/11	Bot Mar12 Futures	TB	1	\$4.670	\$4.835	\$6.540	\$1,650.00
05/26/10	Bot Apr12 Futures	TB	1	\$5.470	\$4.693	\$7.660	(\$7,770.00)
06/28/10	Bot Apr12 Futures	TB	1	\$5.500	\$4.693	\$7.700	(\$8,070.00)
07/28/10	Bot Apr12 Futures	TB	1	\$5.255	\$4.693	\$7.355	(\$5,620.00)
08/27/10	Bot Apr12 Futures	TB	1	\$5.060	\$4.693	\$7.085	(\$3,670.00)
09/28/10	Bot Apr12 Futures	TB	1	\$4.830	\$4.693	\$6.760	(\$1,370.00)
10/27/10	Bot Apr12 Futures	TB	2	\$4.780	\$4.693	\$6.690	(\$1,740.00)
11/24/10	Bot Apr12 Futures	TB	1	\$4.880	\$4.693	\$6.830	(\$1,870.00)
12/28/10	Bot Apr12 Futures	TB	1	\$4.745	\$4.693	\$6.645	(\$520.00)
01/27/11	Bot Apr12 Futures	TB	1	\$4.840	\$4.693	\$6.775	(\$1,470.00)
02/24/11	Bot Apr12 Futures	TB	1	\$4.545	\$4.693	\$6.365	\$1,480.00
02/28/11	Net Futures Open Trade Equity		130				(\$946,350.00)
02/28/11	Total Trade Equity (TE)						\$564,853.04

Northern Utilities, Inc.
Price Risk Management
Profit and Loss Statement
February 2011

Summary of Open Futures

02/28/11	Total # Futures	Time Based QTY	Avg Entry Price	Price Triggered QTY	Avg Entry Price	Make-Up Purchases QTY	Avg Entry Price	02/28/11 Price	Profit and Loss
By Season									
Winter 2010/2011	15	9	\$6.178	6	\$6.200	0	\$0.000	\$4.037	(\$322,450)
Summer 2011	27	27	\$4.729	0	\$0.000	0	\$0.000	\$4.196	(\$143,730)
Winter 2011/2012	88	88	\$5.353	0	\$0.000	0	\$0.000	\$4.807	(\$480,170)
Total	130	124	\$5.277	6	\$6.200	0	\$0.000	\$4.591	(\$946,350)
By Month									
Apr11 Futures	15	9	\$6.178	6	\$6.200	0	\$0.000	\$4.037	(\$322,450)
May11 Futures	16	16	\$4.649	0	\$0.000	0	\$0.000	\$4.110	(\$86,200)
Oct11 Futures	11	11	\$4.845	0	\$0.000	0	\$0.000	\$4.322	(\$57,530)
Nov11 Futures	8	8	\$5.052	0	\$0.000	0	\$0.000	\$4.515	(\$42,950)
Dec11 Futures	14	14	\$5.431	0	\$0.000	0	\$0.000	\$4.770	(\$92,600)
Jan12 Futures	19	19	\$5.469	0	\$0.000	0	\$0.000	\$4.905	(\$107,150)
Feb12 Futures	20	20	\$5.449	0	\$0.000	0	\$0.000	\$4.897	(\$110,400)
Mar12 Futures	16	16	\$5.438	0	\$0.000	0	\$0.000	\$4.835	(\$96,450)
Apr12 Futures	11	11	\$4.971	0	\$0.000	0	\$0.000	\$4.693	(\$30,620)
Total	130	124	\$5.277	6	\$6.200	0	\$0.000	\$4.591	(\$946,350)

Northern Utilities, Inc.
Price Risk Management
Profit and Loss Statement
February 2011

Detail of Open Futures

02/28/11		QTY	Avg Entry Price	02/28/11 Price	Profit and Loss
2010/11 Winter					
	Apr11 Futures				
	Time Based	9	\$6.178	\$4.037	(\$192,670.00)
	Price Triggered - Level 1	NH only 2	\$6.530	\$4.037	(\$49,860.00)
	Price Triggered - Level 2	NH only 2	\$6.380	\$4.037	(\$46,860.00)
	Price Triggered - Level 3	NH only 2	\$5.690	\$4.037	(\$33,060.00)
	Subtotal	15	\$6.187	\$4.037	(\$322,450.00)
	Total Winter 2010/2011	15	\$6.187	\$4.037	(\$322,450.00)
Summer 2011					
	May11 Futures				
	Time Based	16	\$4.649	\$4.110	(\$86,200.00)
	Queued	0		\$4.110	\$0.00
	Subtotal	16	\$4.649	\$4.110	(\$86,200.00)
	Oct11 Futures				
	Time Based	11	\$4.845	\$4.322	(\$57,530.00)
	Queued	0		\$4.322	\$0.00
	Subtotal	11	\$4.845	\$4.322	(\$57,530.00)
	Total Summer 2011	27	\$4.729	\$4.196	(\$143,730.00)
2011/12 Winter					
	Nov11 Futures				
	Time Based	8	\$5.052	\$4.515	(\$42,950.00)
	Queued	0		\$4.515	\$0.00
	Subtotal	8	\$5.052	\$4.515	(\$42,950.00)
	Dec11 Futures				
	Time Based	14	\$5.431	\$4.770	(\$92,600.00)
	Queued	0		\$4.770	\$0.00
	Subtotal	14	\$5.431	\$4.770	(\$92,600.00)
	Jan12 Futures				
	Time Based	19	\$5.469	\$4.905	(\$107,150.00)
	Queued	0		\$4.905	\$0.00
	Subtotal	19	\$5.469	\$4.905	(\$107,150.00)
	Feb11 Futures				
	Time Based	20	\$5.449	\$4.897	(\$110,400.00)
	Queued	0		\$4.897	\$0.00
	Subtotal	20	\$5.449	\$4.897	(\$110,400.00)
	Mar11 Futures				
	Time Based	16	\$5.438	\$4.835	(\$96,450.00)
	Queued	0		\$4.835	\$0.00
	Subtotal	16	\$5.438	\$4.835	(\$96,450.00)
	Apr12 Futures				
	Time Based	11	\$4.971	\$4.693	(\$30,620.00)
	Queued	0		\$4.693	\$0.00
	Subtotal	11	\$4.971	\$4.693	(\$30,620.00)
	Total Winter 2011/2012	88	\$5.353	\$4.807	(\$480,170.00)

NORTHERN UTILITIES, INC.
DETERMINATION OF INVENTORY FINANCING FROM MONEY POOL
March 2011

	Total Inventory	Average bal beg + end / 2	Internally Financed	Money Pool Interest Rate	Interest to Defer	NH	ME
January 2010	\$10,579,450.12	\$11,601,924.63	\$11,601,924.63	2.26%	\$21,850.29	\$10,370.15	\$11,480.14
February	\$7,712,743.51	\$9,146,096.82	\$9,146,096.82	2.26%	\$17,225.15	\$8,175.06	\$9,050.09
March	\$5,788,122.59	\$6,750,433.05	\$6,750,433.05	2.26%	\$12,713.32	\$6,033.74	\$6,679.58
April	\$7,080,107.15	\$6,434,114.87	\$6,434,114.87	2.29%	\$12,278.44	\$5,827.35	\$6,451.09
May	\$8,536,324.55	\$7,808,215.85	\$7,808,215.85	0.00%	\$0.00	\$0.00	\$0.00
June	\$9,939,582.91	\$9,237,953.73	\$9,237,953.73	2.23%	\$17,167.20	\$8,147.55	\$9,019.65
July	\$11,484,368.14	\$10,711,975.53	\$10,711,975.53	2.37%	\$21,156.15	\$10,040.71	\$11,115.44
August	\$13,027,258.97	\$12,255,813.56	\$12,255,813.56	2.31%	\$23,592.44	\$11,196.97	\$12,395.47
September	\$14,247,345.52	\$13,637,302.24	\$13,637,302.24	2.29%	\$26,024.52	\$12,351.24	\$13,673.28
October	\$15,397,910.31	\$14,822,627.91	\$14,822,627.91	2.29%	\$28,286.51	\$13,424.78	\$14,861.73
November	\$13,594,289.41	\$14,496,099.86	\$14,496,099.86	2.28%	\$27,542.59	\$13,396.72	\$14,145.87
December	\$9,232,029.62	\$11,413,159.52	\$11,413,159.52	2.29%	\$21,780.11	\$10,593.85	\$11,186.27
January 2011	\$5,297,000.48	\$7,264,515.05	\$7,264,515.05	2.29%	\$13,863.12	\$6,743.02	\$7,120.10
February	\$2,211,885.80	\$3,754,443.14	\$3,754,443.14	2.26%	\$7,070.87	\$3,439.27	\$3,631.60

Inventory ACCT #		MMBTU	AMOUNT
	PROPANE		
515104	Inventory - Liquid Propane	-	\$0.00
	LNG		
515152	Inventory - Liquefied Natural Gas		
	NATURAL GAS	11,319	\$52,731.26
515114&115	Natural Gas Underground - SS-1 and FSS-1	-	\$0.00
515116	Natural Gas Underground - SSNE	52,744	\$239,399.89
515113	Natural Gas Underground - MCN	456,363	\$1,919,754.64
516525	Washington 10 prepaid	-	\$0.00
Total Inventory			\$2,211,885.80